



South African Research Chair in Science Communication

Trust in science communication – some challenges

Peter Weingart & Lars Guenther

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meanings for too	from an upper class bourgeoisie to the shopkeeper, the craftsman, and the worker, was fascinated by and truly interested in what science had to offer. Thus, popularization was, for a while, a parallel network of professionals who — most important in this context — shared the devotion to general enlightenment and to	Nationaries a semidir category for the analysis of transfers oxicity, with important reambinisms by sociologies (e.g. Coldens, 1999; Calensen, 2000); political animismi policysisma, 1970; and erostantisch (e.g. Calensen, 2000); political animismi politicality important with regards to examine. More than other involves of transfer particularly important with regards to exame. More than other involves of exactly, a strategies and examine a strategies and a strategies of the strategies of exactly, a strategies of the strategies of exactly and a strategies of the strategies of exactly, a strategies of the strategies of the strategies of the strategies of the exactly and the strategies of the strategies of the strategies of the strategies of the exactly and the strategies of the strategies of the strategies of the strategies of the exactly and the strategies of the strategies of the strategies of the strategies of the exactly and the strategies of the strategies of the strategies of the strategies of the exactly and the strategies of the strategies of the strategies of the strategies of the exactly and the strategies of the strategies of the strategies of the strategies of the exactly and the strategies of the strategies of the strategies of the strategies of the exactly and the strategies of the strategies of the strategies of the strategies of the exactly and the strategies of the strategies of the strategies of the strategies of the exactly and the strategies of the strategies of the strategies of the exactly and the strategies of the exactly and the strategies of the str	ECENCE? Otherwise evolutions a close in the of interview device evolution and a social works (Netro, 1995). Devy identify here pointed access of public interact, the interview, 1995). Devy identify here pointed access of public relations, the interview pointed access and public relations. (PO) was public, the interview pointed access access and public relations accessing importance of accessing accessing interview acces	instruption called 'a simular'. Thus, continuous programs and control-holoing foundhis in the soluble ancology on cold for guaranteemic. Historically, as Witegers and Cambre- mentons, this argumentation gata hack in the Line Th ² restring a blen science and a coldination another to activate the total the control of coldination of the also excitable another to activation from the science of the control of the solution of the coldination of the science of the control of the control of the science of the science of the science of the coldination of the science of the science of the science of the science of the science of the science of the science of the scie	In Charle Allows, this was not fast took in specific is due to apply with any measurements on application with an isolate and the based with the physical isolater and the specific application of the specific application of the bring applicability. The due to the two two measurable is in table with a measure ("Implication Contents, TRA advances (Contents and the application of the two two two two two two two two the base specific application of the two two two two two two two the base specific application of the two
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- 1. Trust
- 2. Science communication and trust (Weingart & Guenther, 2016)
- 3. Critical responses





- 2. Science communication and trust (Weingart & Guenther, 2016)
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- Trust = a heuristic/ information shortcut used by people when they have to form opinions/ attitudes, or when they need to decide whether to accept a message or not (Brewer & Ley, 2013; Nisbet & Scheufele, 2009)
- Situational context: cases where people have limited knowledge (Critchley, 2008; Kohring & Matthes, 2007)
- Social context: trust is not assessed in a vacuum (Lang & Hallman, 2005)
- Why do we need trust?
 - Evolution of societies (late 18th century): trust (in scientific knowledge) shifted from people to institutions (Lang & Hallman, 2005; Shapin, 1995)
 - Part of differentiated societies (Luhmann, 1973), forms modern societies
- Trust varies from one source to another, and from one channel to another





- Professions that serve the common good are trusted the most, across time and nationalities (Ipsos MORI, 2016; Lang & Hallman, 2005; Nisbet & Scheufele, 2009)
 - Top of the scale: medical doctors, judges, teachers, scientists
 - Middle position: journalists
 - Bottom of the scale: **politicians**, industrialists, **PR professionals**
- Two trends with reference to science communication
 - Differentiation: scientists working for industry are trusted less than proper scientists (Critchley, 2008)
 - Deference to science and trust in scientists has been decreasing (Peters, 2015)
 - What is the reason for this?





1. Trust

Assumption

Science communication originating from governments, PR, and science organizations, as well as other interested actors is and will be perceived **as less credible** than science communication originating from academic scientists in universities and science journalists.



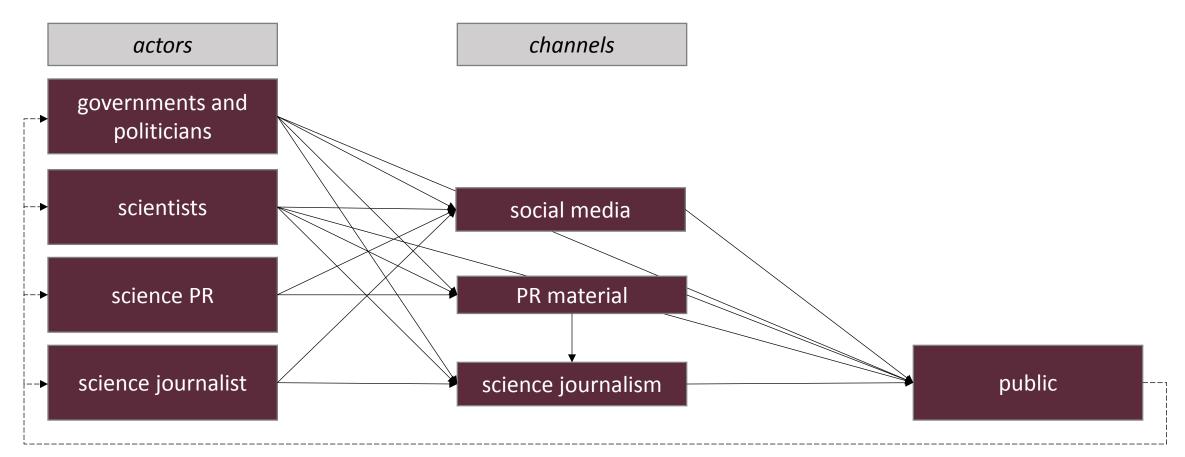


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Public science communication as an arena with different actors and channels







Governments and politicians

- Traditional motives
 - interested in public support for (costly) scientific programs
 - getting young students into choosing scientific careers
- New motives
 - acceptance of controversial projects
 - securing legitimacy for expenditures
 - popularization of science with the help of event management firms (educational and political goals)
- Legitimization of science funding is directed to universities and scientists outreach of any kind is perceived as useful and desirable





Scientists

- Science communication in the original meaning
 - report on research that is either pertinent to practical problems and/or of educational interest
 - scientists as the best communicators of their own research
- New trends
 - increase in scientists' science engagement activities (plus increase of incentives)
 - science communication and outreach as part of research proposals
 - difficulty: genuine communication vs. self-promotion
 - performance indicators (e.g., impact, citation counts)
 - science PR





Science PR (PR materials)

- PR takes over the communication to the public (individual + institutional level)
 - because some scientists do not want to communicate to the public
 - because image building, branding and marketing become more important
- Fixation of attention and reaching as many people as possible (undifferentiated public) (Kohring et al., 2013)
- Communication to the outside gets controlled (Peters, 2013)
- At least two implications
 - scientists are not the best to communicate to the public; hence, this should be left to communication professionals
 - PR, then, becomes the best form of science communication





Science journalists (science journalism)

- Disinterested professionals with a long tradition, that have undergone various changes (e.g., their role) (Fahy & Nisbet, 2011)
- Fourth estate in any democratic society
- New trends
 - digitization: turbulence of the classic business models of print mass media
 - raise of the Internet/ social media has deprived journalists of their gatekeeping role
 - shrinking job market (Brumfield, 2009), lack of resources, churnalism: uncritical use of PR material (Rosen, Guenther & Froehlich, 2016)
- How long will they be perceived as reliable and trustworthy source if their increasing reliance on institutional communication content becomes widely known?





Social media

- Powerful and easy available technology
- Potential to reach as much people as possible in direct, two-way communication (without gatekeepers), potential for participation and democratization (Brossard, 2013)
- But: Is an undifferentiated public the appropriate audience? And has this communication the same quality as communication via traditional media?
- Downsides of the technology
 - no neutral platforms: social media base on income by the advertisement industry
 - algorithms 'optimize' (i.e. personalize) and select communication according to the logic of consumer preferences
 - 20% of all twitter users are social bots
 - lack of quality control: general public does not have clues whom to trust





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Mike Schäfer

- The detachment of science to the society is greater than that of economy, religion, art and politics
- That is why media (and other channels) influence public trust in science more than public trust in economy, religion, art and politics
- *Double configuration of trust:* trust in the media (or other channels) + trust in science
- For social media, further indicators come into play: likes, shares and comments
- Trust is measured in three dimensions: expertise, integrity and benevolence (of scientists, scientific institutions and science, respectively)
- Concept of *distrust*





Alan Irwin and Maja Horst

- Critically ask if science is really always oriented to the common good and transcendent political and economical interests
- Highlight that we should learn from science PR and how they address "publics" and study it more
- Regarding scientists: no differentiation should be made between genuine communication vs. self-promotion (and there is no problem with that either)
- Prognosis that the amount of scientists funded by industries will increase how to deal with this?





Matthias Kohring

- Trust in science as a special case: publics can evaluate trust attributions to politics and economy and sanction professional actors – but not in the case of science
- People do not need to trust when they do not perceive there is a risk (e.g., an uncertain future scenario)
- Trusters have expectations on trustees but it is not guaranteed that they meet them, and for laypeople it is hard to evaluate expert knowledge
- Trust relations should be equal we cannot demand that publics simply trust or accept
- We have to accept that expectations of publics can widely differ from the scientific perspective





Matthias Kohring

"Thus, every program promising a dialogue with the public or public engagement should be seriously responsive to the public's expectations—otherwise it remains public relations" (p. 3).

- Negative trust attributions held by publics are doubted when not bolstered by scientific argument
- Ironically, the public's positive trust attributions are also not grounded on scientific arguments and knowledge









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Thank you for your attention.